

# Christophe Heck

**Address:** Aboukir 85, 75002 Paris  
**Phone:** + 33 6 58 46 11 56 ■ **E-mail:** christophe.heck@gmail.com  
**Citizenships:** Swiss and Austrian ■ **Date of birth:** 17 March 1988

## EXPERIENCE

### Swiss Re swissre.com

Market Head L&H France, full-time

Paris, France

**09/2022 – Present**

- Leading the French L&H reinsurance team (18 FTEs) and responsible for market P&L, initiatives, and strategy
- Branch Manager of the insurance carrier, iptiQ France

### Life Insurance Capital Advisory licapital.ch

Zürich, Switzerland

Co-Founder, full-time

**06/2021 – 09/2022**

- Consulting in life insurance investment strategies
- Bringing insights in the opaque life settlement market with a differentiated and proprietary mortality model based on a unique dataset (ICD codes, activities of daily living, geodata) and on using the latest big data techniques. Actuarial report and mortality tables are validated by the University of Lausanne (HEC – Actuarial Science department)

### Credit Suisse Insurance Linked Strategies Ltd credit-suisse.com

Zürich, Switzerland

Life Portfolio Management – Vice President, full-time

**07/2018 – 06/2021**

- Origination and execution of insurance linked strategies (ILS) investments (e.g. excess mortality swaps, cat bonds)
- Steering the Life ILS Portfolio (e.g. development of investment strategy, risk monitoring, liquidity management, hedging)
- Investor relationship (e.g. presenting the Fund's strategy, investor roadshows)

### Swiss Re swissre.com

Zürich, Switzerland

Capital Solutions Manager EMEA – Vice President, full-time

**02/2015 – 06/2018**

- Solvency II, SST and statutory capital solution transactions training, origination and execution including project management
- Origination and execution of virtual joint venture transaction
- Client Manager for Belgium and Luxembourg, leading a cross-functional team and responsible of the markets' P&L

### Swiss Re swissre.com

Zürich, Switzerland

Client Manager L&H – Graduate, full-time

**09/2013 – 02/2015**

- Graduate training with Swiss Re's top international talents
- Preparing bespoke sales pitches, structuring and coordination of capital solution deals
- Development of simulation tools (VBA), models (Excel) and Tariffs (Excel) for life, health and disability products

### Actuaires & Associés SA actuaireassociés.ch

Geneva, Switzerland

Intern, full-time

**02/2012 – 08/2012**

- 6-month internship to produce MSc thesis in partial fulfillment of my MSc course requirements
- Developed an ALM software in MATLAB for Swiss pension funds which included the stochastic modeling of the payment structure and the assets returns [Grade: 6.0/6.0]

### HEC Lausanne hec.unil.ch

Lausanne, Switzerland

Assistant, part-time

**09/2010 – 02/2012**

- Teaching assistant for Bachelor courses 'Real Estate Management' and 'Microeconomics 2'

## EDUCATION

### Swiss Association of Actuaries actuaries.ch

Zurich, Switzerland

Fully Qualified Actuary

**05/2017**

Zurich, Switzerland

### HEC Lausanne hec.unil.ch

Lausanne, Switzerland

MSc Actuarial Science [GPA: 5.6/6.0]

**09/2010 – 09/2012**

- Program recognized by the Actuarial Association of Europe

BSc Economics [GPA: 5.2/6.0]

**09/2006 – 07/2008** and **09/2009 – 07/2010**

- Specialization (elective courses): Corporate/quantitative finance, Econometrics and Microeconomics

### Swiss Army, Artillery and Tanks

Bière/Bern/Thun, Switzerland

Company commander

**07/2008 – current**

- Leading a company with more than 200+ soldiers

## OTHER

**Mandates:** Board Member of the Swiss Association of Actuaries ■ "Membre Titulaire" of the Actuarial Association of Europe (AAE) ■ Chairperson of the Professionalism Committee at AAE ■ Member of the IAA Professionalism Committee ■ Advisory Board AA-Partners

**Languages:** French (native language) ■ German (fluent) ■ English (fluent) ■ Dutch (basic)

**IT:** Microsoft office (proficient) ■ R (proficient) ■ Matlab (experienced) ■ VBA (experienced) ■ Stata (experienced)

**Personal interests:** Running (Marathons: Paris, New York, Edinburgh, Lausanne) ■ Alpinism (Patrouille des glaciers (2022, 2018, 2014), Hiking, Skiing) ■ Cello (completion of final certificate at Lausanne's conservatory) ■ Travelling